A regular meeting of the GREEN VALLEY RECREATION, INC. BOARD OF DIRECTORS was held on Tuesday, February 28, 2017 at West Center. The President being in the chair and the Secretary being present.

Directors Present: Joe Gunton (President), Tony Zabicki (Vice-President), Jim Nelson (Secretary), Vicky Mournian (Treasurer), Bob Allen (Assistant Treasurer), John Arnold, Lance Heise, Richard Kidwell, Don Lathrop, Barb Mauser, Kathy Palese, Kent Blumenthal (non-voting)

Absent: Leslie Shipley

Staff: Jim Conroy (COO), Cheryl Moose (CFO), Jen Morningstar (Executive Office Manager), David Jund (Facilities Director), Nat Whitman (Communications Specialist), Karen Miars (Administrative Assistant),

Visitors: 50

I. Call to Order / Establish Quorum

President Gunton called the meeting to order at 1:30 MST. Roll call by CEO Blumenthal; Quorum established.

II. Adopt Agenda

MOTION: Kidwell / Seconded. Adopt Agenda

Passed: unanimous.

III. Consent Calendar

MOTION: Allen / Seconded. Approve Consent Calendar, as presented:

Passed: unanimous.

IV. President's Report

President Gunton read the following report:

During a recent meeting with members of GVR, I said that we would re-look at our Vision Statement that supports our Long Range Plan and that we should consider again conducting a survey of members. I believe it is important to consider these tools in a broad context of good governance.

Upon reflection, as GVR nears the end of the five-year strategic plan adopted in 2013, we have an excellent opportunity to review our progress toward the objectives outlined in that plan and begin the process of developing new objectives for the coming years. With that opportunity in mind, I have the following recommendations for our next governance board:

- First, establish a task force to begin framing up the next five-year strategic plan
- Second, consider the merits of developing an organizational values statement
- Third, survey the membership again with an aim toward:
 - o incorporating member views in a Values Statement
 - o referencing the member-influenced Values Statement when determining how long-range

- planning suggestions within WSM Architect's 2016 report should be integrated in the fiveyear strategic plan
- o examining the current Vision and Mission Statements against the Values Statement and presumed objectives of the five-year strategic plan
- o making any needed improvements to these governance tools in that broader context

I believe that these tools, if thoughtfully developed to ensure they are cohesive and complementary, will provide a clear roadmap for staff and board for years to come. I encourage the new Board to address these issues early in their leadership positions as Directors, and where necessary, outsource tasks associated with them to an independent, impartial expert to complete. As Directors, we are charged with ensuring that GVR is a sustainable organization well into a future that will certainly present evolving interests and challenges. It is not this or the next board's job to read tea leaves or otherwise predict those interests and challenges, but to lay a complete and sturdy foundation upon which future boards and staff can build a member-responsive organization. Now it is time to take this next step to ensure GVR is building on a solid foundation of values, vision, mission and goals.

V. CEO Report:

CEO Blumenthal read a statement highlighting recent progress on former Nursery property acquisition and re-zoning and Pima County owned property.

Blumenthal also reported pm Pima County Outreach to GVR Regarding County-owned PCC & CPAC Facilities in Green Valley

- In January 2016, Pima County Administrator, Chuck Huckelberry invited GVR to join him in a focused discussion between the County, CPAC and Green Valley Recreation, Inc. regarding a future operating model for CPAC.
- In January 2017, County Administrator, Huckelberry sent correspondence to newly-elected Pima County Supervisor (District 4), Steve Christy encouraging Mr. Christy to broach a potential partnership between GVR and the CPAC Foundation that could lead to the publically-constructed facilities in Green Valley being put to better and more extensive use. A meeting between the parties has not yet happened.
- If I may, let me read you County Administrator Huckelberry's response to individuals who write to him about this issue:

Dear,

I appreciate your letter regarding the Community Performance and Arts Center (CPAC).

Our goal in having the CPAC Foundation and Green Valley Recreation (GVR) discuss this issue is to increase utilization of the public assets constructed by County taxpayers. We do not wish to displace the CPAC Foundation; we are simply examining how best to use a public asset.

Nothing will occur regarding any reduction in CPAC's use of the facility, nor will anyone be turned away if GVR chooses to locate in, operate or lease the facility.

We will continue to discuss the options with both organizations and are hopeful an agreeable solution can be reached to preserve the activities of both parties while improving the utilization of this public facility.

Sincerely,

Chuck Huckelberry County Administrator

- GVR is not driving this bus. We did not reach out to Pima County, the County reached out to
 us because GVR has a good reputation for managing its assets well and for delivering highquality programs and services to our members. Our members represent over 75% of all Green
 Valley residents.
- Yes, with the Board's endorsement and encouragement, GVR is interested in having the conversation with the County and the CPAC Foundation. Why? Because partnerships that bring a greater good to all parties, including GVR members is important to us.
- There are five (5) Focus Areas in GVR's Five-year Strategic Plan adopted in September 2013 to continue through 2018. Focus Area #4 is: Partnerships. The two goals for Focus Area #4 are:
 - 1. Create a minimum of two new working partnerships each year.
 - 2. Enhance benefits to GVR members through partnerships.
- I am pleased to report that GVR has pursued with zeal public and private partnerships both within and without the Corporation. Largely these partnerships have benefited all parties involved. GVR partners include the Green Valley Council, the Green Valley/Sahuarita Chamber of Commerce, the Greater Green Valley Community Foundation, Freeport Mac Moran, the Green Valley Fire District, the Green Valley Economic Development Management Team, the "From insufficiency to Self-sufficiency" coalition and others.

VI. New Business

A. Proposed GVR Insurance

MOTION: Nelson / Seconded. Authorize the CEO to pursue GVR agency or employee licensure and negotiate terms of agreement between GVR and Lovitt & Touché, Inc. to establish a full-service personal lines insurance program for GVR members at competitive rates, with negotiated terms of agreement subject to Board review and final approval. Passed: unanimous

B. Proposed Cardio Spark "Heart Safe Community" Endorsement MOTION: Gunton / Seconded. Endorse the CardioSpark research project of The Arizona Center for Accelerated Biomedical Innovation (ACABI) at the University of Arizona in support of establishing 'heart-safe' communities in Green Valley; further, assist ACABI in conducting the study, including recruiting Home Owner Associations (HOAs) and their respective HOA residents as volunteer research study participants.

Passed: unanimous

VII. Standing Committee Reports

A. Fiscal Affairs – Director Mournian At the last FAC meeting we began discussion on the end of year excess revenue and asked Cheryl to advise us of the total. I am going to ask Cheryl to address this so that we can see where this excess comes from, how it will be disbursed and what will be the final amount that our committee will be discussing at our next meeting in regard to allocation. It is also important to know that the FAC will follow the CPM and the Reserve Policy to advise the Board on the allocation of any excess.

Last month I spoke about how GVR will handle the funding for the 10-year plan and will reiterate that there will be no special assessment. The main projects will be funded from either the Capital Repair, Replacement and Maintenance fund for existing items or the Capital Initiatives fund for new items. These funds remain strong at approximately \$5M and \$2M respectively at December 31st 2016 before any adjustments from the Auditor. It is also to be noted that any projects must have the funds available before they can begin. The final Audit report for 2016 will be presented to the Board and membership at our Annual meeting on March 28th at 9am in the West Center, I do hope that you will attend.

There have been comments about the 2017 budget which I would also like to address. Please remember that budgets are estimates based on the information available at the time of preparation. The recent annual membership fee increase of 2% was based on a 1.7% CPI and then rounded to eliminate odd cents. The estimated 2017 annual membership dues fund 62% of the operating expense budget – this is \$62 of each \$100. When looking at the total operating and capital expense budget for 2017 the annual dues fund 56% – this is \$56 of each \$100. The balance of the budget income comes from non-dues revenue such as classes, performing arts and New Member Capital Fees, so any excess revenue at the end of the year would be attributed to this source. Without this non-dues revenue we would need to raise the dues by a considerable amount just to keep GVR where we are now.

Considering the changes that have been put in place by the Dept. of labor regarding wage classification and the cost savings found by the CFO the difference between the 2016 budget and the 2017 budget is an increase of 8.5%. This is considerably less than what was envisioned at the start of the budget development process and I commend the CFO for her diligence in this area.

I hope that this has helped to explain how FAC and the Board work together to make sure that we do the very best we can to preserve, maintain and protect the investment that we all have in our community of GVR.

- **B. Planning & Evaluation** Director Arnold club requests in the amount of less than \$2,500 are due tomorrow. Anticipate members will be polled on their preferences for long-term plans. When the order is identified, we have the opportunity to work with GVR Foundation to help fund long-term plans
- **C. Nominations & Elections** Director Allen reported 2017 election is under way, and gave a summary of progress thus far.
- **D.** Board Affairs no report

VIII. Ad Hoc Committee Reports

A. Investment Committee – no report

- IX. Member Comments: 8
- X. Adjournment

MOTION: Nelson / Seconded. Adjourn meeting at 3:00pm MST.

Passed: 10 yes / 0 no / 1 abstain (Gunton)



Green Valley Recreation, Inc. Statement of Financial Position As of Date: 2/28/2017

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	Current Year	Prior Year
Assets		
Current Assets		
Cash/Cash Equivalent	2,276,777	1,524,492
Accounts Receivable	574,161	420,679
Prepaid Expenses	158,487	113,890
Edward Jones Investments	11,930,746	11,493,212
Current Assets	14,940,171	13,552,273
Fixed Assets		
Contributed Assets	17,593,785	17,593,785
Purchased Assets	16,364,674	15,083,332
Less: Accum. Depreciation	(17,704,692)	(16,538,141)
Fixed Assets	16,253,767	16,138,976
Other Assets		
Other Assets Other Assets	0	0
Assets	31,193,938	29,691,249
Liabilities & Net Assets		
Liabilities		
Current Liabilities		
Accounts Payable	141,666	162,732
Deferred Dues & Fees	6,005,619	5,329,294
Deferred Programs	193,133	188,143
Current Liabilities	6,340,418	5,680,169
Liabilities	6,340,418	5,680,169
Net Assets		
Unrestricted Accumulated Net Assets	16,352,628	16,103,836
Temp Restricted - Board Designated for Operations	789,898	789,366
Temp Restricted - Board Designated for Capital Re	5,137,266	4,778,289
Temp Restricted - Board Designated Initiatives	2,005,283	2,069,845
Retained Earnings	568,445	269,744
Net Assets	24,853,520	24,011,080
Liabilities & Net Assets		
LIADIILIES & INEL ASSELS	31,193,938	29,691,249
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RESERVE REPORT

As of February 28, 2016

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Capital Replacement Reserve Fund-Temporarily R Contribution Interest	estricted Beg. Ba	1. 5,137,266 152,400 15,539	
	Ending Balance		5,305,205
Initiatives & Innovation Reserve Fund-Temporarily	Restricted Beg. Ba	1. 2,005,283 12,355	
	Ending Balance		2,017,638
Operating Reserve Fund-Temporarily Restricted Interest Fees	Beg. Ba	792,138 886 (950)	
	Ending Balance		792,074
	Reserve Fund Totals	_	8,114,917



Green Valley Recreation, Inc. Statement of Activities Monthly Report: 2/1/2017 - 2/28/2017 YTD Period: 1/1/2017 - 2/28/2017 FY Budget Period: 1/1/2017 - 12/31/2017

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Property	111111111111111111111111111111111111111				DRAFT					
Particular Par	ZKEEN	ALLEY RECREATION, INC.	Monthly Report	Monthly Report	Monthly Report	Year-to-Date	Year-to-Date	Year-to-Date	Fiscal Year	Remaining
Page 1, 1995 Page 2, 1995 Page 3, 1995 Page			Actual	Budget	Variance	Actual	Budget	Variance	Budget	FY Budget
Machine Dispute Machine Di	evenue									
Figure F		Member Dues	548,123	544,978	3,145	1,094,088	1,091,900	2,188	6,541,680	5,447,592
Findlight State of the state of th		Life Care, Transfer, Tenant & Add'l Card Fee	27,922	296'59	(28,043)	202,448	111,930	90,518	671,580	469,132
Programme Prog		Facility Rent	1,032	3,000	(1,968)	2,044	000'9	(3,956)	21,000	18,956
Institution 7.5.500 74.70 4.70 7.470 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500 7.500		Programs	64,356	29,567	4,789	118,141	118,734	(293)	341,401	223,260
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Commencial Institutes Communications Commun	3	Other Income	5,902	2,000	3,902	15,937	4,000	11.937	24,000	8.063
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Advertising Adverti	_	Supplies	6,367	31,752	25,385	19,777	63,753	43,976	375,325	355,548
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Professional Fees 4790 24,000 6,020 5,020 1,217 49,001 36,74 28,564 22,604 26,004 1,217 49,001 36,740 28,504 22,004 1,004 1,004 10,006 6,890 24,000 1,004 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040<	3	Bank & Credit Card Fees	24,692	10,417	(14,275)	57,918	20,834	(37,084)	81,004	23,086
Profisige 1,000 6,020 5,020 1,567 8,040 6,473 33,240 Utilities 0,005 9,020 9,028 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,040 10,044 10,044 10,044 10,044 10,044 10,044 10,044 10,044 10,044 10,044 10,044 10,044 10,044		Professional Fees	4,790		19,210	12,127	49,001	36,874	285,504	273,377
Printing Printing 0 0 0 0 10040 10040 68.989 9.028 9.028 10040 10040 10040 10064 9.028 9.028 9.028 9.028 10000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		Postage	1,000 :		5,020	1,567	8,040	6,473	38,240	36,673
Uniffication So 499 90.057 9.568 162.244 180,114 17,830 1,080.64 9 Taxes Communications 5,064 707 (4,57) 10,006 1,414 (8,982) 196,280 9 Taxes Taxes 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 <t< td=""><td>'</td><td>Printing</td><td>0</td><td>9,020</td><td>9,020</td><td>0</td><td>10,040</td><td>10,040</td><td>066'89</td><td>066'89</td></t<>	'	Printing	0	9,020	9,020	0	10,040	10,040	066'89	066'89
Communications 5 064 707 (4,377) 10,006 1,414 (8,592) 96,280 Taxes Taxes 1,410 0 0 0 14,700 14,700 Furniture & Equipment 8,199 12,302 4,103 16,045 42,829 26,741 14,700 11,000 14,700 11,700 14,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700 11,700	_	Utilities	80,499	290'06	9,558	162,284	180,114	17,830	1,080,684	918,400
Taxes 0 0 0 0 0 14,700 Funding & Equipment 8,199 12,302 4,103 16,045 42,829 26,744 143,049 11,700 Vehicles 5,315 6,520 935 19,186 12,500 97,341 75,000 10,00 Information Technology 5,641 1,880 (3,791) 6,339 103,700 97,381 134,750 11 Facility Maintenance 18,531 6,2101 43,481 25,531 1,25,984 100,453 562,134 55,134 134,750 11 Major Projects Repair & Maintenance 18,531 17,822 15,311 9,543 29,44 100,453 562,134 55,134 562,134 56,134 56,134 56,134 56,134 56,134 56,134 56,134 56,134 56,134 56,134 56,134 56,134 56,134 56,134 56,134 56,134 56,134 56,134 10,450 66,139 66,139 66,139 66,139 66,134	~	Communications	5,064	707	(4,357)	10,006	1,414	(8,592)	96,280	86,274
Furniture & Equipment 8 199 12,302 4,103 16,045 42,829 26,784 143,049 11,000 Vehicles 6,236 6,256 33,4 12,500 3,314 75,000 10,000 13,14 75,000 10,000 13,14 75,000 10,000 13,14 75,000 10,000 13,14 75,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 11,000 10,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,000 11,00	0	Taxes	0	0	0	0	0	0	14,700	14,700
Vehicles 5315 6,250 935 9,186 12,500 3,314 75,000 Information Technology 5,641 1,850 (3,791) 6,339 103,700 97,881 75,000 11,500 13,781 15,314 25,334 125,984 106,532 562,134 55,000 11,500 100,453 562,134 55,000 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 11,500 <t< td=""><td>0</td><td>Furniture & Equipment</td><td>8,199</td><td>12,302</td><td>4,103</td><td>16,045</td><td>42,829</td><td>26,784</td><td>143,049</td><td>127,004</td></t<>	0	Furniture & Equipment	8,199	12,302	4,103	16,045	42,829	26,784	143,049	127,004
Facility Maintenance	_	Vehicles	5,315	6,250	935	9,186	12,500	3,314	75,000	65,814
Facility Maintenance 18,531 62,012 43,481 25,531 125,984 100,453 562,134 5,52 Major Projects-Repair & Maintenance 2,511 17,822 15,311 9,643 29,345 19,802 459,252 44 Najor Projects-Repair & Maintenance (76,744) 0 76,744 0 76,746 1,000 98,760 450,252 44 Fore all research responses on Invest. (76,744) 1,24 1,25 1,24 1,24 1,25 1,24 1,50 1,760 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786 1,786	2	Information Technology	5,641	1,850	(3,791)	6,339	103,700	97,361	134,750	128,411
Major Projects-Repair & Maintenance 2,511 17,822 15,311 9,543 29,345 19,802 459,252 4 Unrealized gain/loss on Invest. (76,744) 0 76,744 0 76,744 0 76,749 1,000 98,760 4,000 1,100 1,100 9,8,760 4,000 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110 1,110	3	Facility Maintenance	18,531	62,012	43,481	25,531	125,984	100,453	562,134	536,603
Unrealized gain/loss on Invest. (76,744) 0 76,744 0 76,744 0 76,744 0 76,744 0 76,744 1,000 98,760 4,000 1,000 98,760 4,000 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100 1,100<	_	Major Projects-Repair & Maintenance	2,511	17,822	15,311	9,543	29,345	19,802	459,252	449,709
Fees & Assessments 2,982 4,225 1,243 4,088 10,850 6,762 75,150 Dues & Subscriptions 1,524 125 1,254 125 4,250 1,728 9,200 Food & Catering 2,760 3,442 682 6,978 8,883 1,905 52,500 Tavel & Entertainment 2,614 5,539 2,925 3,244 1,905 52,500 2,240 Other Operating Expense 2,614 5,539 2,925 3,741 11,078 7,337 77,854 77,854 Provision for Bad Debt 113,067 111,500 (1,131) 13,883 4,000 (9,383) 24,000 Depreciation 694,690 914,188 219,498 1,389,322 1,959,828 570,506 10,562,632 9,1 csss or (Deficiency) of 239,709 24,803 214,906 568,448 632,912 10,562,632 9,1		Unrealized gain/loss on Invest.	(76,744)	0	76,744	(97,760)	1,000	98,760	4,000	101,760
Dues & Subscriptions 1,524 125 (1,399) 2,522 4,250 1,728 9,200 Food & Catering 2,760 3,442 682 6,978 8,883 1,905 52,500 Travel & Entertainment 2,761 1,500 1,498 3,256 5,500 2,400 2,400 Other Operating Expense 2,614 5,539 2,925 3,741 11,078 7,387 24,000 Provision for Bad Debt 113,067 111,500 (1,131) 226,134 223,000 (3,134) 1,338,000 11,138,000 penses 694,690 914,188 219,498 1,389,322 1,959,828 570,506 10,562,632 9,11 csss or (Deficiency) of 239,709 24,803 214,906 568,448 (63,912) 632,360 9,11		Fees & Assessments	2,982	4,225	1,243	4,088	10,850	6,762	75,150	71,062
Food & Catering 2,760 3,442 682 6,978 8,883 1,305 52,500 Travel & Entertainment 2 1,500 1,498 3,256 5,500 2,244 24,000 Other Operating Expense 2,614 5,539 2,925 3,741 11,078 7,784 24,000 Provision for Bad Debt 113,067 111,500 (1,131) 226,134 223,000 (3,134) 1,389 222 1,959,828 570,506 10,562,632 9,1 cess or (Deficiency) of remulation Power Expenses 239,709 24,803 214,906 568,448 (63,912) 632,360 10,562,632 9,1		Dues & Subscriptions	1,524	125	(1,399)	2,522	4,250	1,728	9,200	6,678
Travel & Entertainment 2 1,500 1,498 3,256 5,500 2,244 24,000 Other Operating Expense 2,614 5,539 2,925 3,741 11,078 7,337 77,854 77,854 Provision for Bad Debt 3,131 2,000 (1,131) 13,383 4,000 (9,383) 24,000 Depreciation 113,067 111,500 (1,567) 226,134 223,000 (3,134) 1,338,000 1,1 Depreciation 694,690 914,188 219,498 1,389,322 1,959,828 570,506 10,562,632 9,1 Descension or Deficiency) of 239,709 24,803 214,906 568,448 (63,912) 632,360 1,0562,632 9,1		Food & Catering	2,760	3,442	682	826'9	8,883	1,905	52,500	45,522
Other Operating Expense 2,614 5,539 2,925 3,741 11,078 7,337 77,864 Provision for Bad Debt 3,131 2,000 (1,131) 13,83 4,000 (9,383) 24,000 1,1 13,067 113,067 111,500 (1,567) 226,134 223,000 (3,134) 1,338,000 1,1 13,80 322 (9,480) 1,389,322 1,959,828 570,506 10,562,632 9,1 1,389,322 2,39,709 24,803 2,14,906 568,448 (63,912) 632,360	_	Travel & Entertainment	2	1,500	1,498	3,256	5,500	2,244	24,000	20,744
Provision for Bad Debt 3,131 2,000 (1,131) 13,383 4,000 (9,383) 24,000 Depreciation 113,067 111,500 (1,567) 226,134 223,000 (3,134) 1,338,000 1,1 Depreciation 694,690 914,188 219,498 1,389,322 1,959,828 570,506 10,562,632 9,1 Descriptionary of Expenses 239,709 24,803 214,906 568,448 (63,912) 632,360 1	0	Other Operating Expense	2,614	5,539	2,925	3,741	11,078	7,337	77,854	74,113
Depreciation Depre	_	Provision for Bad Debt	3,131	2,000	(1,131)	13,383	4,000	(6,383)	24,000	10,617
694,690 914,188 219,498 1,389,322 1,959,828 570,506 10,562,632 239,709 24,803 214,906 568,448 (63,912) 632,360 632,360	2	Depreciation	113,067	111,500	(1,567)	226,134	223,000	(3,134)	1,338,000	1,111,866
239,709 24,803 214,906 568,448 (63,912)	xbeuses		694,690	914,188	219,498	1,389,322	1,959,828	905'029	10,562,632	9,173,310
	xcess or evenue C	(Deficiency) of vver Expenses	239,709	24,803	214,906	568,448	(63.912)	632.360		



Green Valley Recreation, Inc. Variance Report Monthly Report: 2/1/2017-2/28/2017

Row Revenue Year-to-Date Budget budg	1						
Life Care Fees 18,867 3,500 15,367 8145% Guest Card Fees 79,120 33,334 45,786 51,878 Tenant Fees 79,120 33,334 45,786 57,878 New Member Capital Fees 266,506 346,772 (80,266) -30% Interest Income 58,853 35,850 23,003 39% Other Income Attual Budget Variance 8 Variance Wages 401kl Match 16,267 28,877 15,925 49% Payroll Laxes 401kl Match 136 5,40 5,404 3974% Employee Recognition 136 5,40 5,40 3974% 18% Conferences & Training 3,417 13,720 10,303 302% 138,41 Supplies Conferences & Training 3,417 63,63 43,986 222,28 Bank & Credit Card Fees 19,777 63,63 43,986 222,8 Furniture & Equipment 16,045 42,829 26,784 167%	Row		ear-to-Date	Budget	Variance	% Variance	
Guest Card Fees 36,385 12,500 23,885 65,65% Tenant Fees 79,120 33,334 45,786 57,87% New Member Capital Fees 266,506 346,772 (80,266) -30% Interest Income 15,937 4,000 11,937 75% Expense Actual Budget Variance % Variance Wages 437,823 534,197 46,374 10% Payroll taxes 437,823 534,197 46,374 10% Payroll taxes 401(k) Match 15,67 28,877 15,610 78% Employee Recognition 136 5,540 5,404 3974% Conferences & Training 3,417 13,720 10,303 302% Recreation Contracts 221,183 260,917 39,734 18% Supplies 19,777 63,763 43,986 222% Professional Fees 12,127 42,829 26,784 16,7% Furniture & Equipment 16,045 42,829 26,	2	Life Care Fees	18,867	3,500	15,367	81.45%	More Lifecare Fees than budgeted
Tenant Fees 79,120 33,334 45,786 57,887 New Member Capital Fees 266,506 346,772 (80,266) -30% Interest Income 15,937 4,000 11,937 75% Expense Actual Budget Variance XVariance Wagss 324,197 4,000 11,937 75% Payroll taxes 481,823 354,197 1,540 78% Payroll taxes 481,877 12,610 78% Employee Recognition 136 5,40 3974% 10% Conferences & Training 3,417 13,720 10,303 302% Recreation Contracts 221,183 260,917 39,734 18% Supplies 19,777 63,763 43,986 222,8 Bank & Credit Card Fees 12,127 49,001 36,874 304% Funiture & Equipment 6,339 103,700 97,361 157% Facility Maintenance 25,531 125,984 100,453 393%		Guest Card Fees	36,385	12,500	23,885	829.59	More Guest Cards purchsed than budgeted
New Member Capital Fees 266,506 346,772 (80,266) -30% Interest Income 58,853 35,850 23,003 39% Other Income 15,937 4,000 11,937 75% Expense Actual Budget Variance 8 Variance Wages 437,823 534,197 46,374 49% Wages 16,267 28,877 15,610 78% Payroll taxes 16,267 28,877 15,610 78% A01(k) Match 136 5,540 5,404 397,48 Employee Recognition 3,417 13,720 10,303 302% Conferences & Training 3,417 13,720 10,303 302% Recreation Contracts 221,183 260,917 39,734 18% Supplies 5,791 43,001 36,784 16,4% Professional Fees 12,127 49,001 36,784 16,7% Information Technology 6,339 103,700 97,361 1536%		Tenant Fees	79,120	33,334	45,786	57.87%	More add'l Cardholder cards purchased
Other Income 58,853 35,850 23,003 39% Other Income 15,937 4,000 11,937 75% Expense Actual Budget Variance % Variance Wages 487,823 534,197 46,374 10% Payroll taxes 16,267 28,877 15,925 49% 401(k) Match 16,267 28,877 12,610 78% Employee Recognition 3,417 13,720 10,303 302% Conferences & Training 3,417 13,720 10,303 302% Supplies 221,183 260,917 39,734 18% Supplies 19,777 63,763 43,986 222% Professional Fees 57,918 20,834 (37,084) -64% Furniture & Equipment 16,045 42,829 26,784 167% Information Technology 6,339 103,700 97,361 1536% Facility Maintenance 25,531 125,984 100,453 393% <td>6</td> <td>New Member Capital Fees</td> <td>266,506</td> <td>346,772</td> <td>(80,266)</td> <td>-30%</td> <td>Fewer home sales closed than budget</td>	6	New Member Capital Fees	266,506	346,772	(80,266)	-30%	Fewer home sales closed than budget
Expense Actual Budget Variance % Variance Wages 487,823 534,197 46,374 10% Payroll taxes 487,823 534,197 46,374 10% Payroll taxes 16,267 28,877 15,925 49% 40,1(k) Match 136 5,540 5,404 3974% Conferences & Training 3,417 13,720 10,303 302% Recreation Contracts 221,183 260,917 39,734 18% Supplies 57,918 20,834 (37,084) -64% Professional Fees 12,127 49,001 36,874 304% Furniture & Equipment 16,045 42,829 26,784 167% Information Technology 6,339 103,700 97,361 1536% Facility Maintenance 25,531 125,984 100,453 393%	12	Interest Income	58,853	35,850	23,003	39%	More late fees on dues than budget
Expense Actual Budget budget budget budget budged Variance budget budged % Variance budged Wages Payroll taxes Payroll taxes Payroll taxes and U(k) Match Employee Recognition 16,267 28,877 12,610 78% 12,610 78% 12,610 78% 12,610 78% 12,610 78% 12,610 78% 12,610 78% 12,610 78% 12,610 78% 12,610 78% 12,610 78% 13,720 70,610 78% 13,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720 70,720	13	Other Income	15,937	4,000	11,937	75%	More Dues Payment Plan fees than budget
Wages 487,823 534,197 46,374 10% Payroll taxes 32,242 48,167 15,925 49% 401(k) Match 16,267 28,877 12,610 78% Conferences & Training 3,417 13,720 10,303 3974% Recreation Contracts 221,183 260,917 39,734 18% Supplies 19,777 63,763 43,986 222% Professional Fees 12,127 49,001 36,874 304% Furniture & Equipment 16,045 42,829 26,784 167% Information Technology 6,339 103,700 97,361 1536% Facility Maintenance 25,531 125,984 100,453 393%		Expense	Actual	Budget	Variance	% Variance	
Payroll taxes 32,242 48,167 15,925 49% 401(k) Match 16,267 28,877 12,610 78% Employee Recognition 136 5,540 5,404 3974% Conferences & Training 3,417 13,720 10,303 302% Recreation Contracts 221,183 260,917 39,734 18% Supplies 19,777 63,763 43,986 222% Bank & Credit Card Fees 57,918 20,834 (37,084) -64% Professional Fees 12,127 49,001 36,874 304% Furniture & Equipment 16,045 42,829 26,784 167% Information Technology 6,339 103,700 97,361 1536% Facility Maintenance 25,531 125,984 100,453 393%	17	Wages	487,823	534,197	46,374	10%	Wages lower than budget due to open positions
401(k) Match 16,267 28,877 12,610 78% Employee Recognition 136 5,540 5,404 3974% Conferences & Training 3,417 13,720 10,303 302% Recreation Contracts 221,183 260,917 39,734 18% Supplies 19,777 63,763 43,986 222% Bank & Credit Card Fees 57,918 20,834 (37,084) -64% Professional Fees 12,127 49,001 36,874 304% Furniture & Equipment 16,045 42,829 26,784 167% Information Technology 6,339 103,700 97,361 1536% Facility Maintenance 25,531 125,984 100,453 393%		Payroll taxes	32,242	48,167	15,925	46%	Lower payroll taxes due to lower wages
Employee Recognition 136 5,540 5,404 3974% Conferences & Training 3,417 13,720 10,303 302% Recreation Contracts 221,183 260,917 39,734 18% Supplies 19,777 63,763 43,986 222% Bank & Credit Card Fees 57,918 20,834 (37,084) -64% Professional Fees 12,127 49,001 36,874 304% Furniture & Equipment 16,045 42,829 26,784 167% Information Technology 6,339 103,700 97,361 1536% Facility Maintenance 25,531 125,984 100,453 393%		401(k) Match	16,267	28,877	12,610	78%	Lower 401(k) participation
Conferences & Training 3,417 13,720 10,303 302% Recreation Contracts 221,183 260,917 39,734 18% Supplies 19,777 63,763 43,986 222% Bank & Credit Card Fees 57,918 20,834 (37,084) -64% Professional Fees 12,127 49,001 36,874 304% Furniture & Equipment 16,045 42,829 26,784 167% Information Technology 6,339 103,700 97,361 1536% Facility Maintenance 25,531 125,984 100,453 393%		Employee Recognition	136	5,540	5,404	3974%	Less employee recognition than budgeted
Recreation Contracts 221,183 260,917 39,734 18% Supplies 19,777 63,763 43,986 222% Bank & Credit Card Fees 57,918 20,834 (37,084) -64% Professional Fees 12,127 49,001 36,874 304% Furniture & Equipment 16,045 42,829 26,784 167% Information Technology 6,339 103,700 97,361 1536% Facility Maintenance 25,531 125,984 100,453 393%	19	Conferences & Training	3,417	13,720	10,303	302%	Trainings scheduled for later in 2017
Supplies 19,777 63,763 43,986 222% Bank & Credit Card Fees 57,918 20,834 (37,084) -64% Professional Fees 12,127 49,001 36,874 304% Furniture & Equipment 16,045 42,829 26,784 167% Information Technology 6,339 103,700 97,361 1536% Facility Maintenance 25,531 125,984 100,453 393%	20	Recreation Contracts	221,183	260,917	39,734	18%	Timing variance on performances
Bank & Credit Card Fees 57,918 20,834 (37,084) -64% Professional Fees 12,127 49,001 36,874 304% Furniture & Equipment 16,045 42,829 26,784 167% Information Technology 6,339 103,700 97,361 1536% Facility Maintenance 25,531 125,984 100,453 393%	21	Supplies	19,777	63,763	43,986	222%	Computer Hardware for Perfect Mind
Professional Fees 12,127 49,001 36,874 304% Furniture & Equipment 16,045 42,829 26,784 167% Information Technology 6,339 103,700 97,361 1536% Facility Maintenance 25,531 125,984 100,453 393%	23	Bank & Credit Card Fees	57,918	20,834	(37,084)	-64%	Most CC transactions occur in January
Furniture & Equipment 16,045 42,829 26,784 167% Information Technology 6,339 103,700 97,361 1536% Facility Maintenance 25,531 125,984 100,453 393%	27	Professional Fees	12,127	49,001	36,874	304%	Legal & P.R. Fees less than budgeted
Information Technology 6,339 103,700 97,361 1536% Facility Maintenance 25,531 125,984 100,453 393%	30	Furniture & Equipment	16,045	42,829	26,784	167%	Equip maint & new furniture under budget
Facility Maintenance 25,531 125,984 100,453 393%	32	Information Technology	6,339	103,700	97,361	1536%	IT expenses related to Perfect Mind
	33	Facility Maintenance	25,531	125,984	100,453	393%	Facility assessments done in January to plan